

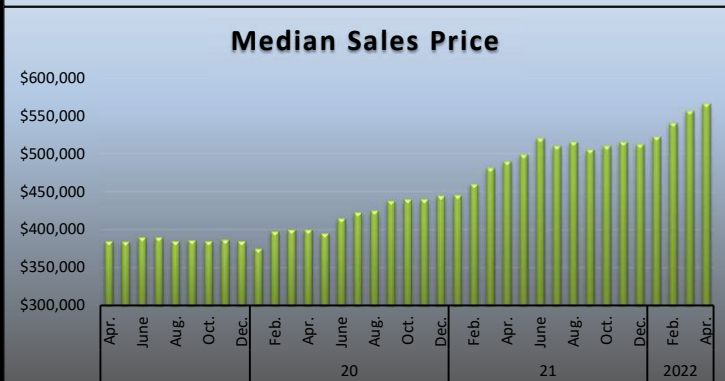
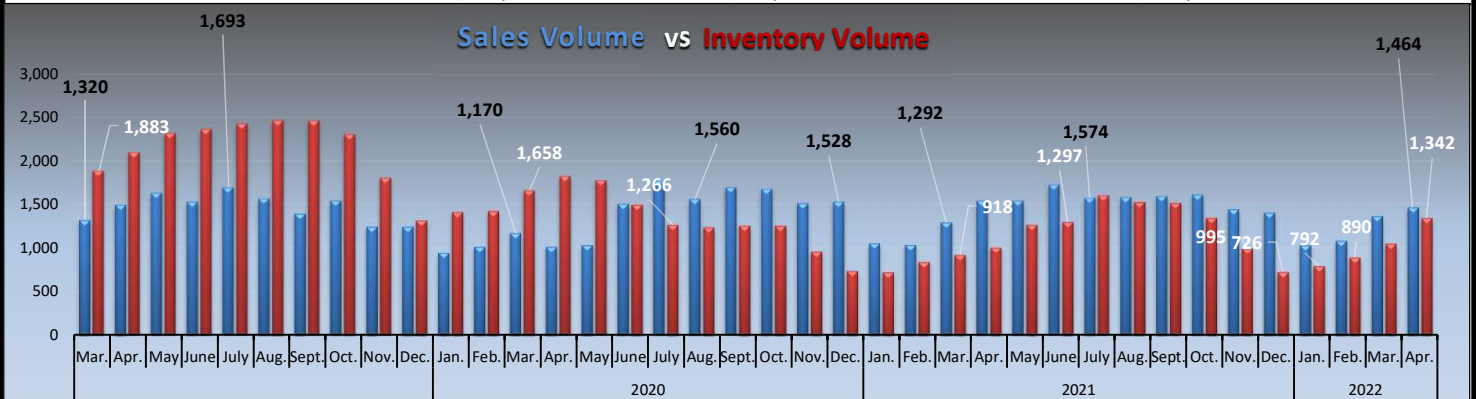
MLS STATISTICS for April 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,841		1,833	0.4%		1,904		-3.3%
Active Listing Inventory †	1,342		1,050	27.8%		1,006		33.4%
Pending Sales This Month*	1,468		1,567	-6.3%		1,960		-25.1%
Number of REO Sales	4	0.3%	2	100%	0.1%	4	0.3%	0.0%
Number of Short Sales	0	0.0%	0	N/A	0.0%	2	0.1%	-100.0%
Equity Sales	1,460	99.7%	1,364	7.0%	99.9%	1,534	99.6%	-4.8%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,464	100%	1,366	7.2%	100%	1,540	100.0%	-4.9%
Months Inventory	0.9 Months		0.8 Months	12.5%		0.7 Months		28.6%
Dollar Value of Closed Escrows	\$905,038,292		\$833,541,236	8.6%		\$839,720,020		7.8%
Median	\$565,500		\$556,000	1.7%		\$489,500		15.5%
Mean	\$618,196		\$610,206	1.3%		\$545,273		13.4%
Year-to-Date Statistics	1/01/22 to 4/30/22		1/01/22 to 4/30/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			4/30/2021		Change
Number of Closed Escrows	4,942		5,026			4,920		0.4%
Dollar Value of Closed Escrows	\$2,965,757,196		\$3,011,779,958			\$2,548,173,869		16.4%
Median	\$550,000		\$550,000			\$470,000		17.0%
Mean	\$600,113		\$599,240			\$517,922		15.9%



SACRAMENTO
ASSOCIATION OF REALTORS®

Jenny Escrow
Realtor®

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*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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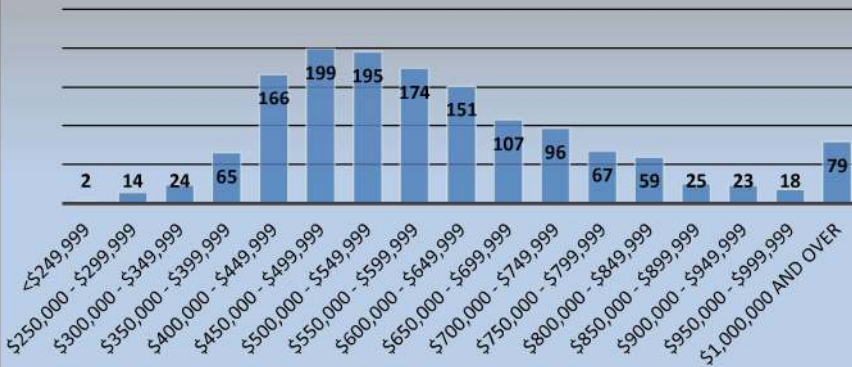
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Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

1 House on Lot

Total: 1,464

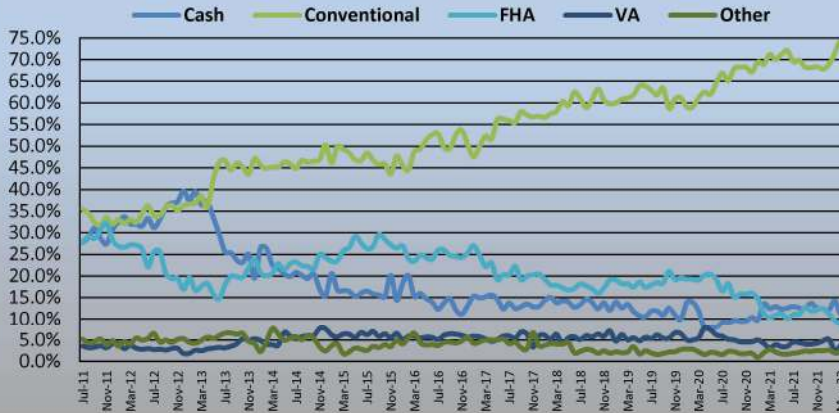


Type of Financing/Days on Market

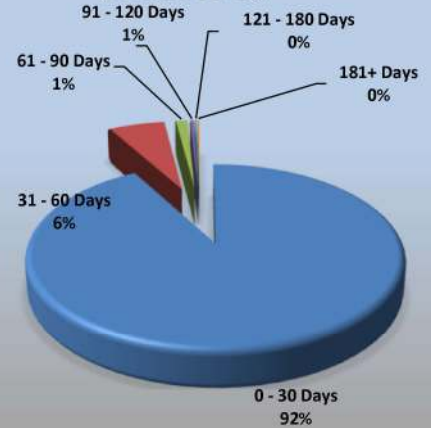
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Single Family Home only) Financing Method					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	194	13.3%	153	11.2%	0 - 30	1,347	92.0%	86.6%	88.1%
Conventional	1,057	72.2%	1,015	74.3%	31 - 60	87	5.9%	8.3%	8.0%
FHA	119	8.1%	119	8.7%	61 - 90	18	1.2%	2.7%	2.3%
VA	53	3.6%	50	3.7%	91 - 120	6	0.4%	1.3%	0.8%
Other †	41	2.8%	29	2.1%	121 - 180	3	0.2%	0.8%	0.5%
Total	1,464	100.0%	1,366	100.0%	181+	3	0.2%	0.3%	0.2%
					Total	1,464	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	7	7
Average DOM:	12	15
Average Price/Square Foot:	\$370.1	\$364.1

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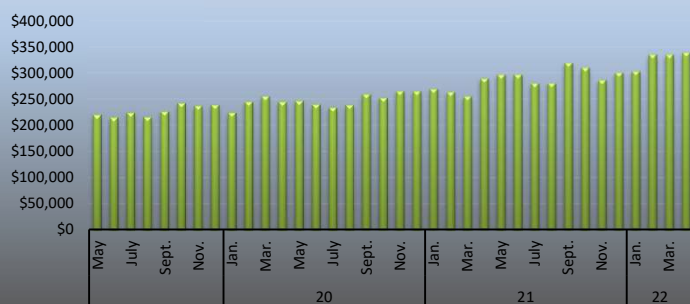
CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	154		141	9.2%		138		11.6%
Active Listing Inventory †	100		80	25.0%		67		49.3%
Pending Sales This Month*	134		124	8.1%		15		793.3%
Number of REO Sales	1	0.9%	0	0.0%	0.0%	1	0.9%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	113	99%	101	11.9%	100.0%	113	99.1%	0.0%
Total Number of Closed Escrows	114	100%	101	12.9%	100%	114	100.0%	0.0%
Months Inventory	0.9 Months		0.8 Months	12.5%		0.6 Months		50.0%
Dollar Value of Closed Escrows	\$41,954,828		\$34,926,272	20.1%		\$36,196,938		15.9%
Median	\$338,750		\$335,000	1.1%		\$289,000		17.2%
Mean	\$368,025		\$345,805	6.4%		\$317,517		15.9%
Year-to-Date Statistics	1/1/22 to 4/30/22		1/1/22 to 4/30/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			4/30/2021		Change
Number of Closed Escrows	391		401			459		-14.8%
Dollar Value of Closed Escrows	\$134,387,870		\$140,692,235			\$131,226,072		2.4%
Median	\$325,000		\$325,000			\$270,000		20.4%
Mean	\$343,703		\$350,853			\$285,896		20.2%

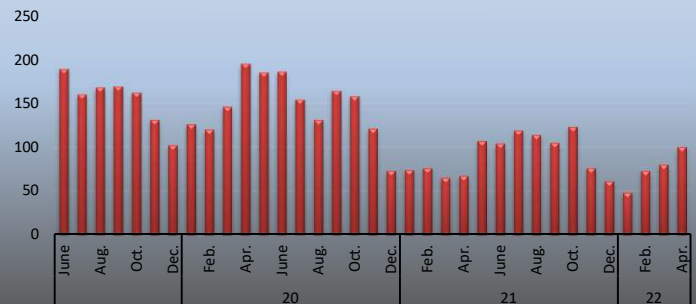
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for April 2022

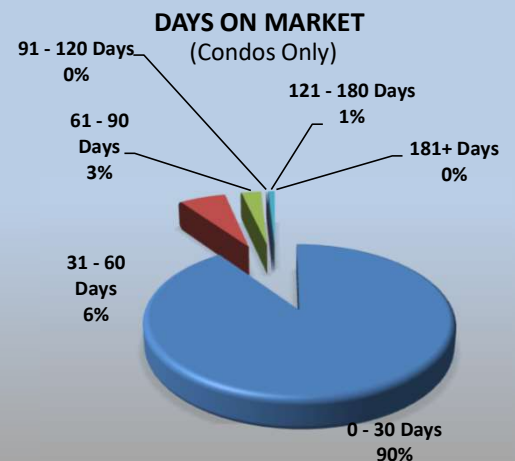
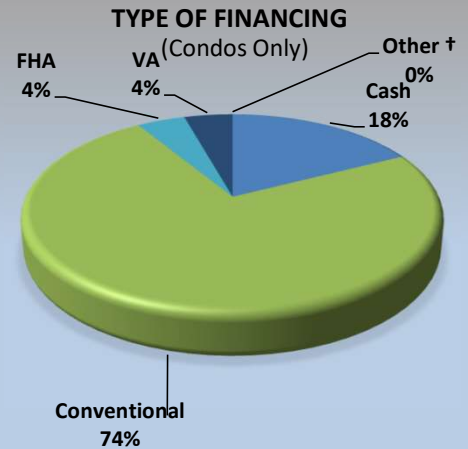
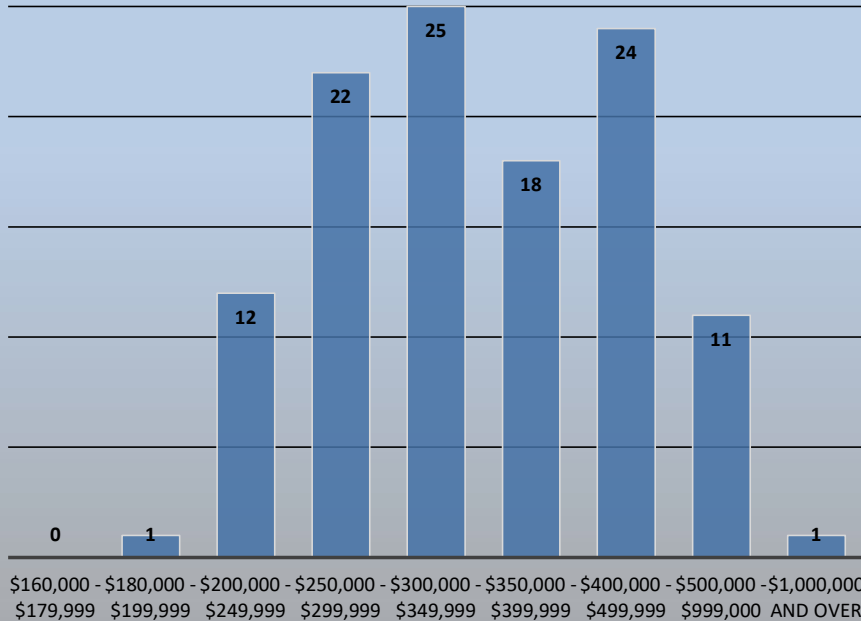
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 114



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	20	17.5%	11	10.9%	0 - 30	103	90.4%	86.7%	87.0%
Conventional	84	73.7%	83	82.2%	31 - 60	7	6.1%	8.2%	8.4%
FHA	5	4.4%	6	5.9%	61 - 90	3	2.6%	2.8%	3.0%
VA	5	4.4%	1	1.0%	91 - 120	0	0.0%	0.8%	0.9%
Other †	0	0.0%	0	0.0%	121 - 180	1	0.9%	1.5%	0.5%
Total	114	100.0%	101	100.0%	181+	0	0.0%	0.0%	0.1%
					Total	114	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current

11

Last Month

12

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